



ELLIOTT BAXTER & COMPANY LIMITED

Head Office: Nexus Park, Lysons Avenue,
Ash Vale, Farnborough, GU12 5QE
T: 020 8893 1454 **E:** sales@ebbpaper.co.uk
www.ebbpaper.co.uk

Mr EBB
Elliott Baxter & Co Ltd
Unit 1, Nexus Park
Lysons Avenue
Ash Vale
Farnborough
GU12 5QE

5 June 2017

Dear Mr EBB,

Pricing Information

Over recent weeks, many mill suppliers have notified us of their need to significantly raise prices as a result of substantial increases in raw materials and operational costs. These notifications can be viewed on our website.

We fully appreciate and support the need for sustainable supply, but also respect the uncertain times the quieter summer months traditionally bring. As a direct consequence, we have decided to take the unprecedented action to give you over 2 months' notice in order to ensure that you have sufficient time to fully communicate this increase with your customers.

We will be increasing our selling prices on all coated products, speciality products and some board products by 8% for deliveries from the 14th August.

Your usual sales representative will be in contact to discuss how this may affect your business.

In the meantime, we would like to thank you for your continued support.

Yours sincerely,

A handwritten signature in black ink that reads 'Matt Elliott'.

M Elliott
Managing Director